



CHARTERED
INSTITUTE
OF EXPORT &
INTERNATIONAL
TRADE

GRADUATION AND PRIZE GIVING CEREMONY 2023-2024

Mansion House, Walbrook, London EC4

Presented by

**The Rt Hon The Lord Mayor of London Alderman
Professor Michael Mainelli**

The City of London Corporation

TABLE OF CONTENTS

Foreword	04
Procession of Dignitaries and Officials	05
Running order	07
2023/2024 Customs Academy Certificates	09
2023/24 Customs Academy (Level 3) Certificate in Customs Compliance.....	09
2023/24 Customs Academy (Level 4) Certificate in Advanced Customs Compliance – Capstone	15
2023/24 Customs Academy (Level 5) Level 5 Certificate International Perspective & Application	20
2023/24 Customs Academy (Level 5) Level 5 Certificate National & Regional Perspective	20
2023/24 Customs Academy (Level 5) Diploma in Advanced Customs Compliance.....	20
2023/24 IOE&IT Certificates	22
2023/24 IOE&IT Level 3 Award in International Transport and Documentation	22
2023/24 IOE&IT Level 3 Customs Practitioner Award	22
2023/24 IOE&IT Level 3 Certificate in Excise Practices and Procedures	24
2023/24 IOE&IT Level 3 Certificate in International Trade	24
2023/24 IOE&IT Level 4 Award in Finance of International Trade	25
2023/24 IOE&IT Level 4 Customs Practitioner Award	25
2023/24 IOE&IT Level 4 Diploma in International Trade Prizes.....	26
2023/24 IOE&IT Level 5 Diploma in International Trade Prizes.....	27
2023/24 IOE&IT Level 5 in World Customs Compliance and Regulations Prizes.....	27
2023/24 Foundation Degree in International Trade	27
2023/24 IOE&IT Top Mark in Modules	28
2023/24 IOE&IT Level 3 Certificate in International Trade Prizes	28
2023/24 IOE&IT Level 4 Diploma in International Trade Prizes	28
2023/24 IOE&IT Level 5 Diploma in International Trade Prizes.....	29
2023/24 IOE&IT Level 5 in World Customs Compliance and Regulations Prizes.....	29
2023/24 Best Overall Qualification	30
2023/24 IOE&IT Level 3 Certificate in International Trade Prize.....	30
2023/24 IOE&IT Level 4 Diploma in International Trade Prize	30
2023/24 IOE&IT Level 5 Diploma in International Trade Prize.....	30
2023/24 IOE&IT Level 5 Diploma in World Customs Compliance & Regulations Prize	30
2023/24 IOE&IT Foundation Degree in International Trade Prize.....	30
Fellowship of The Institute of Export & International Trade	31
The Mike Josypenko Award	32
John Robinson Tribute	33
Prize Winner Biographies	35

*Please note the information contained in this programme was correct at the time of student registration



CHARTERED
INSTITUTE
OF EXPORT &
INTERNATIONAL
TRADE

GRADUATION AND PRIZE GIVING CEREMONY 2023-2024

Mansion House, Walbrook, London EC4

24 October 2024



WELCOME TO GRADUATION

The Chartered Institute of Export & International Trade is delighted to celebrate with you, your guests and fellow students today. Our graduation event is an annual highlight for the Chartered Institute and a fitting celebration of all of your hard work and commitment to professional excellence.

The Chartered Institute is committed to its mission of empowering global trade by equipping professionals like you to thrive and to drive prosperity around the world. We do this in the firm belief that international trade is a force for good in the world, for both societies and individuals, lifting people out of poverty, fuelling economic growth and bringing cultures closer together.

Expertise-based international trade has never been more important. Amid rising geopolitical tensions, the rise in trade digitalisation and the need to combat climate change, it's imperative that the world moves away from its current 'free trade' model to a new one based on trust. This 'trusted trade' model needs to be based on the highest professional standards and expertise, as well as values of transparency and fairness. This is needed to build a more resilient and equitable future for people around the world.

As newly-qualified international trade experts, you have a fundamental role to play in this shift. We can't predict the future, but we can prepare ourselves for it as best as we can. The best way to be prepared for whatever tomorrow holds is to equip ourselves with the right skills and knowledge; in short, to study for a qualification, just as you have.

As we congregate today for you to collect your awards, certificates and prizes, there is so much for all our graduates to look forward to. Today, as we acknowledge your achievements and you look forward to exciting new chapters in your careers, we are delighted and proud to have played our small part in helping you onto the next stage of your journey in international trade.

We wish all the very best of luck for your future.

Marco Forgione MCIEx

Director General

PROCESSION OF DIGNITARIES AND OFFICIALS

Payge Aitchison AMCIEx

Director on the Board of the IOE Foundation

John Alty CB, MCIEx

Chair of Export Control Profession Board of the Chartered Institute of Export & International Trade

Lars Anderson

Master of The Worshipful Company of World Traders

Roger Arthey BSc PhD MCIExCP

Chair, Export Control Profession Board of the Chartered Institute of Export & International Trade

Anna Doherty MCIEx

Senior Trade and Customs Specialist at the Institute of Export & International Trade

Marco Forgione MCIEx

Director General of the Chartered Institute of Export & International Trade

Vicky Goddard MCIEx

Key Stakeholder and Partnerships Director of the Chartered Institute of Export & International Trade

Mark Gordon

Chief Operating Officer of the Chartered Institute of Export & International Trade

Marcel Landau FCIEx (Grad)

Vice Chair of the Chartered Institute of Export & International Trade

Chris Martin MCIEx

Director of External Affairs of the Chartered Institute of Export & International Trade

The Rt Hon The Lord Mayor of London Alderman Professor Michael Mainelli

The Right Honourable Lord Mayor of London

Gareth Preece MCIEx

Academic Board Member of the Chartered Institute of Export & International Trade

Sean Ramsden MBE, MCIEx

Chair of Membership Committee of the Chartered Institute of Export & International Trade

PROCESSION OF DIGNITARIES AND OFFICIALS

(continued)

Professor Sangeeta Khorana MCIEx

Chair of the Academic Board of the Chartered Institute of Export & International Trade

Terry Scuoler CBE MCIEx

Chair of the Chartered Institute of Export & International Trade

Kelly Shaw MCIEx

Director of People and Compliance of the Chartered Institute of Export & International Trade

Philly Teixeira MCIEx

Trustee Director of the Chartered Institute of Export & International Trade

Daniela Turiccki MCIEx

Interim Academy Director of the Chartered Institute of Export & International Trade

Adrian Williams MCIEx

Director of Sales and Marketing of the Chartered Institute of Export & International Trade

RUNNING ORDER

Opening of Ceremony

Please be upstanding for **The Rt Hon The Lord Mayor of London Alderman Professor Michael Mainelli**

Welcome by **The Rt Hon The Lord Mayor of London Alderman Professor Michael Mainelli**,

Lord Mayor of London, City of London Corporation

Welcome and key insights by **Terry Scuoler CBE MCIEx**,
Chair of the Chartered Institute of Export & International Trade

Keynote speech by **Marco Forgione**,
Director General of the Chartered Institute of Export & International Trade

Customs Academy Certificates

2023/24 Customs Academy (Level 3) Certificate in Customs Compliance
2023/24 Customs Academy (Level 4) Certificate in Advanced Customs Compliance - Capstone
2023/24 Customs Academy (Level 4) Certificate in Advanced Customs Compliance
2023/24 Customs Academy (Level 5) Diploma in Advanced Customs Compliance

Key insights by **Professor Sangeeta Khorana MCIEx**, Chair of the Academic Board of the Chartered Institute of Export & International Trade

IOE&IT Certificates

2023/24 IOE&IT Level 3 Award in International Transport and Documentation
2023/24 IOE&IT Level 3 Customs Practitioner Award
2023/24 IOE&IT Level 3 Certificate in Excise Practices and Procedures
2023/24 IOE&IT Level 3 Certificate in International Trade
2023/24 IOE&IT Level 4 Customs Practitioner Award
2023/24 IOE&IT Level 4 Diploma in International Trade
2023/24 IOE&IT Level 5 Diploma in International Trade
2023/24 IOE&IT Level 5 Diploma in World Customs Compliance & Regulations
2023/24 Foundation Degree in International Trade

IOE&IT Top Marks in Modules

2023/24 IOE&IT Level 3 Certificate in International Trade Prizes
2023/24 IOE&IT Level 4 Diploma in International Trade Prizes
2023/24 IOE&IT Level 5 Diploma in International Trade Prizes
2023/24 IOE&IT Level 5 in World Customs Compliance and Regulations Prizes

RUNNING ORDER

(Continued)

IOE&IT Best overall qualification

2023/24 IOE&IT Level 3 Certificate in International Trade Prize

2023/24 IOE&IT Level 5 Diploma in International Trade Prize

2023/24 IOE&IT Level 5 Diploma in World Customs Compliance & Regulations Prize

IOE Foundation certificates

John Robinson Tribute speech

by **Marco Forgione**

Ceremony Close

Closing words from **Marco Forgione**

2023/24 CUSTOMS ACADEMY CERTIFICATES

2023/24 Customs Academy (Level 3) Certificate in Customs Compliance

Aaron Fraser	AAB UK
Abdelalim Fourali	
Agnieszka Baca	CAT
Alessio Cataldo	SIMARCO Worldwide Logistics
Alex Gannon	Stepahead Technology
Alison Clark	NTEX
Alison Hammami	DB Schenker
Amanda Bremble	Inchcape Shipping Services
Amy Williams	Dräger
Andreea Gageanu	CMS Distribution
Andrius Pozela	L'ORÉAL Groupe
Anja Assejev	Corston
Anna Wintle	GE Group
Anna Brown	Devro Plc
Anyu Chen	Cytiva
Arianna Monchi	Cargill
Ashley Marsh	Cooke Optics Ltd
Bali Kaur	Signet Jewelers
Becky Ward	Espace Global Freight
Benedetta Licari	Customs & Trade Consultancy
Benita Mcshane	Almac Group Ltd
Bethany Davies	BAE Systems (Operations) Ltd
Betty Moses	DPD Group
Bilal Mehat	RS Clare & Co Ltd
Blessing Odeyinka	
Bleydy Ocampo Lopez	Hotmail
Carl Hill	DB Schenker
Carla Mauro	Europa Worldwide Group
Carol Allen	ElringKlinger (Great Britain) Ltd
Caroline Westren	MSC Shipping
Charlotte Jevons	DAU Draexlmaier Automotive UK Ltd
Chloe Henshall	Global Forwarding
Christina Brandt	Efret Ltd
Christine Rutledge	J S Davidson Ltd
Christopher Marples	Fluke
Ciara Foran	Kerry
Ciaran Williams	DFDS Logistics Ltd

Graduation and Prize Giving Ceremony

For academic years 2023 - 2024

export.org.uk

2023/24 Customs Academy (Level 3) Certificate in Customs Compliance

(Continued)

Claudia Stroe.....	
Courtney Ferguson.....	NTEX
Craig Masters.....	Signet Jewelers
Damian Marciniak.....	Cargill
Damyanka Mladenova.....	Abbott
Daniel Pilling.....	Langdon Customs and Excise Solutions Ltd
Danny Lock.....	Neal's Yard UK
Darrell Bennett.....	DHL Global Logistics & Shipping
David Starkey.....	DPD Group
David Ramirez.....	Childrensalon
David Kewn.....	Dräger
Derek Brain.....	Ian Crane Maritime Ltd
Doruk Zafer.....	TJX Europe Ltd
Dylan Durnien.....	AI Global Logistics Ltd
Dylan Neill.....	Howco Group Plc
Edyta Kowal.....	Griffith Foods
Elly Hill.....	DHL Global Logistics & Shipping
Ema Bagdonaviciute.....	EORI Ltd
Emily Millard.....	NTEX
Emily De Sousa.....	Independent Freight Solutions
Emre Alacayir.....	Mobius Technology
Enzo Menta.....	
Ewelina Karkut.....	Cargill
Faye Plummer.....	Richard Wolf UK Ltd
Fidzuan Kassim.....	
Fiona Dean.....	New Look Group
Gamze Ercosman.....	Sid Wilson Ltd
Gavin Wenborn.....	Compleat Food Network Ltd
Gemma Esteve-Navarro.....	DB Schenker
Gemma Dunsdon.....	CAT
George Cox.....	Cavalier Logistics
George Beattie.....	Crowe UK
Geraldine Penn.....	Hotmail
Giorgio Vesprini.....	TWS Logistics UK
Gregory O'Keeffe.....	Encirc 360
Gytis Siaulys.....	
Hamdija Pivac.....	Volvo Group UK Ltd
Hannah Vullo.....	Boston LTD
Hayley Smith.....	Transalliance TS Ltd

Graduation and Prize Giving Ceremony

For academic years 2023 - 2024

export.org.uk

2023/24 Customs Academy (Level 3) Certificate in Customs Compliance

(Continued)

Holly Sheridan.....	Hellmann Worldwide Logistics
Humza Ali.....	Nissan Motor Manufacturing UK Ltd
Imrel Fikriisuf.....	Abbott
Indra Delume.....	AMG Systems
Inga Babusyte.....	Devro Plc
Ioana Farkas.....	Samphire Cargo Ltd
Irina Selivanova.....	NH Logistics Ltd
Jack Walford.....	NTT Data
Jack Frankum.....	C L D N Group
Jade Perry.....	
Jade Kelly.....	TWS Logistics UK
Jade Whittaker.....	Yearsley Food
Jade Fuchs.....	Dräger
James Williams.....	
James Warren.....	L'ORÉAL Groupe
James Davison.....	EORI Ltd
James Miles.....	John Lewis
Jamie Harper.....	Independent Freight Solutions
Janka Boledovicova.....	
Jelena Aleinikova.....	HCS group
Jenna Leesam.....	B&M
Jennifer Crystal-Black.....	Eurotek Foundry Products Ltd
Jenny Hooper.....	Independent Freight Solutions
Jenny Cooper.....	Omya
Jessica Jaycock.....	Warrant Group Ltd
Jill Briggs.....	AQUILA - Air Traffic Management Services
Joanna Robinson.....	Rosehill Polymers Ltd
Joanne Campbell.....	
Joanne Gray.....	DFDS Logistics Ltd
Joanne MCGovern.....	Encirc 360
Joanne Barrass.....	Dräger
Joe Britnell.....	
Jordan Saud.....	DB Schenker
Jose Dabrio.....	GAC UK
Josh Simic.....	Freightport Logistics Ltd
Juan Zuin.....	Cargill
Justina Vasenczuk.....	
Karl Waite.....	Casper Logistics Ltd
Katarzyna Chermanowicz.....	Atom Supplies Ltd

**2023/24 Customs Academy (Level 3)
Certificate in Customs Compliance**

(Continued)

Kate Julian	Dräger
Katrina Simpson.....	GXO Logistics UK Ltd
Kayleigh Diboll	END Clothing
Kayleigh Moulds.....	Alumasc Water Management Services
Kirsty Walker	Howco Group Plc
Kirsty Driver.....	Magnetic Shields Ltd
Komathi Sundaram.....	EORI Ltd
Kristina Gummery	
Laima Kovalova	The British Shop
Lakshmi Bhadrassenan	Cytiva
Lance Stocks	Ingka Group
Laura Tennant.....	EORI Ltd
Laura Bellamy.....	Whitemeadow Furniture
Laura Warne.....	New Look Group
Laura Brown.....	
Lauren Thomson	Unique System (UK) Ltd
Lauren Evans.....	Hunter Douglas UK Retail t/a Hillarys Blinds
Lee Palmer	Langdons
Lee Buckingham.....	Nissan Motor Manufacturing Uk Ltd
Lee-Ann Deacon.....	Advanced Forwarding Ltd
Leonie Weg.....	Cargill
Lisa Read.....	DB Schenker
Lisa Hatfield.....	Arco Ltd
Louise Wood	Aldi UK Ltd
Lucrecia Ramirez.....	Kerry
Lukasz Kowalik.....	DAU Draexlmaier Automotive UK Ltd
Luke Bourne.....	Aldi UK Ltd
Lynn Taylor.....	MSC Shipping
Madi Neve	Micross Component Ltd
Magdalena Ewald	Wienerberger Ltd
Malgorzata Pludowski.....	QVC UK
Maria Velciug.....	Automotive Embedded System Design, Embed Limited, UK
Mark Burge	Compleat Food Network Ltd
Mark Lockyer.....	EORI Ltd
Marta Jasiuniewicz.....	McCulla Ireland
Martin Klee	Flexsys
Martyn Howard.....	Good Logistics Group
Maxwell Taylor.....	Fresh Clear Customs / Freight
Michael Innes.....	TWMA GROUP LIMITED

Graduation and Prize Giving Ceremony

For academic years 2023 - 2024

export.org.uk

2023/24 Customs Academy (Level 3) Certificate in Customs Compliance

(Continued)

Michael Lloyd.....	Courier Express Ltd
Michael Nikolaou.....	HCS group
Michal Pechcinski.....	GAC UK
Mike Moseley.....	NTT Data
Miss Dagmara Hyba.....	Thermottraffic UK Ltd
Mitchell Sayer.....	Fresh Clear Customs / Freight
Nathan Hadland.....	Ayton Franchise Ltd
Natia Chelidze.....	
Neil Gregory.....	Efret Ltd
Nicholas Batham.....	EORI Ltd
Nicholas Bevis.....	Dole UK Ltd
Nick Tangi.....	HWT Transport Services Ltd
Nicola Mcneil.....	Den Hartogh Dry Bulk Logistics Ltd
Nicole Mccourt.....	Countrywide Freight Group Ltd
Noura Al Imami.....	Good Logistics Group
Olanrewaju Sholaja.....	Winnow Solutions
Oliver Warner.....	Winnow Solutions
Owen Raynes.....	EORI Ltd
Pablo Kuster.....	Hotmail
Patrycja Asztemborska.....	PSP Logistics
Paul Green.....	Wienerberger Ltd
Paul Kelly.....	
Peter Ford.....	Compleat Food Network Ltd
Peter Walton.....	SSO International Forwarding Ltd
Petr Zlamal.....	Atlas Copco
Pride Mushonga.....	EORI Ltd
Priti Sorathiya.....	Speciality Drinks
Rachael Evans.....	Berry Global
Rachel Wheeler.....	Berry Global
Rafal Berent.....	Cargill
Ranjitha Jagadish.....	Teledyne FLIR LLC
Raphael Tomy.....	Mercedes-Benz Cars UK Ltd
Rebecca Chase.....	Regional Express
Rebecca Hayworth.....	Sovereign Speed UK Ltd
Renata Zaleckaite.....	EORI Ltd
Robert Crane.....	DPD Group
Rubens Calo.....	Kerry
Ryan James.....	SSO International Forwarding Ltd
Sabina Kottylek.....	XPO Logistics

Graduation and Prize Giving Ceremony

For academic years 2023 - 2024

export.org.uk

2023/24 Customs Academy (Level 3) Certificate in Customs Compliance

(Continued)

Sajna Saifudeen.....	Customs Link
Sara Erdesz.....	XPO Logistics
Sarah Jenkin.....	New Look Group
Scott Marshall.....	Aker Solutions (Enovate Systems Ltd)
Sean Mitchell.....	Courier Express Ltd
Sean Kelly.....	Den Hartogh Dry Bulk Logistics Ltd
Sean Walsh.....	Encirc 360
Sebastian Wojewoda.....	
Simon Whitehouse.....	Seabridge Freight Services UK Ltd
Simona Petre.....	B&M
Simone Yip.....	Good Logistics Group
Sinead Lennon.....	Arran Chemical Company Limited
Sintija Cvetkova.....	XPO Logistics
Siobhan Luff.....	XPO Logistics
Stacia Rowbotham.....	Vaillant Group UK Ltd
Stanislav Meskelo.....	DHL Global Logistics & Shipping
Stefan Hardman.....	Cardinal Global Logistics
Stefka Lee.....	Dräger
Stephen Young.....	Neal's Yard UK
Stephen McMullan.....	W Knight Watson & Co Ltd
Steven Elliott.....	Langdons
Sue Hendry.....	Happy Pet Products
Sulav Shrestha.....	
Suneet Josan.....	XPO Logistics
Suresh Murugesan.....	Cytiva
Suzanne Leask.....	
Taras Shevchenko.....	AI Global Logistics Ltd
Teona Gigineishvili.....	NH Logistics Ltd
Thomas Jones.....	Bridgeway Express
Thomas Finch.....	EORI Ltd
Thomas Humphries.....	Schaeffler (UK) Ltd
Thomas Paginton.....	DPD Group
Thomas Smeatham.....	B&M
Thomas Sheldon.....	Signet Jewelers
Tracy Dixon.....	Signet Jewelers
Tsvetomila Petkova.....	B&M
Vanita Elaouami.....	DPD Group
Veronika Francis.....	XPO Logistics
Victor Handraman.....	

Graduation and Prize Giving Ceremony

For academic years 2023 - 2024

export.org.uk

2023/24 Customs Academy (Level 3) Certificate in Customs Compliance

(Continued)

Victoria Cozens.....REHAU Ltd
Wassila El-Djouzi Cherifi.....Abbott
Werner Lourens.....Customs Link
Will Higgins.....Eurosprint Freight Services
Zuzanna Krzyzewska.....EORI Ltd

2023/24 Customs Academy (Level 4) Certificate in Advanced Customs Compliance – Capstone

Adrian Sundt.....Bridgeway Express
Agnieszka Pszenniak.....Europa Worldwide Group
Agnieszka Mazanowska.....Langdons
Aleksandra Kamysz.....Müller
Alexandra Norton.....John Lewis
Ana Claridge.....Fluke
Anca Gramaticu.....Warp
Andrea Andruchova.....DB Schenker
Andrew Higgs.....Givaudan
Anna Gindelman.....DPD Group
Annabel Senior.....GAC UK
Ashlee Ricketts.....Next
Ashley Marsh.....Cooke Optics Ltd
Benedetta Licari.....Customs & Trade Consultancy
Bilal Mehat.....RS Clare & Co Ltd
Binal Ganesh.....Global Forwarding
Blessing Odeyinka.....
Charlotte Gentleman.....Suzuki GB Plc
Charlotte Richardson.....Adtran Networks (UK) Ltd
Christine Murray.....EOS IT Solutions
Dale Hawson.....Langdon Customs and Excise Solutions Ltd
Daniel Steele.....ABP Food Group
Danielle Ford.....Portwest Clothing Ltd
Deborah Shann.....Siemens Gamesa Renewable Energy
Derek Brain.....Ian Crane Maritime Ltd
Dylan Durnien.....Al Global Logistics Ltd
Edward Johnson.....
Emily Millard.....NTEX

**2023/24 Customs Academy (Level 4) Certificate
in Advanced Customs Compliance – Capstone**

(Continued)

Emma Ridley.....	DB Schenker
Ewa Glab.....	Network International Cargo UK Ltd
Ewelina Zolnierczyk.....	Ingka Group
Fidzuan Kassim.....	
Fiona Beach.....	Inciner8 Ltd
Fiona Coleman.....	Müller
Gavin Wenborn.....	Compleat Food Network Ltd
Gemma Watson.....	McBurney Transport Group Ltd
Hannah Chirino.....	Unique System (UK) Ltd
Harry Stewart.....	DHL Global Logistics & Shipping
Leva Slizauskaite.....	TMC Distribution
Isabelle Flook.....	Premiership Ltd
James Casey.....	Publiship Expert Freight Forwarding
Jamie Barugh.....	Hotmail
Jay Bolton.....	SAS Logistics Ltd
Jennifer Crystal-Black.....	Eurotek Foundry Products Ltd
Jessica Watt.....	Aldi UK Ltd
Jessica Jaycock.....	Warrant Group Ltd
Jessica Sanchez Lima.....	
Joseph Brewer.....	Sedamyl UK Ltd
Juan Zuin.....	Cargill
Juliane Soares.....	DB Schenker
Justina Vasenczuk.....	CamdenBoss Ltd
Karile Valentiene.....	KARILE LTD
Katie Waudby.....	SWR Motorsport Ltd
Kirsten Schriefer.....	DB Schenker
Kirstie Allen.....	Primark
Lance Stocks.....	Ingka Group
Larisa McMullan.....	
Lewis Bray.....	Sartorius
Lorraine Howe.....	ABP Food Group
Lorraine McNamara.....	Clarke Energy Ltd
Lukasz Kowalik.....	DAU Draexlmaier Automotive UK Ltd
Luke Hanagan.....	Global Freight Connections Ltd
Lyn Peacock.....	ABP Food Group
Malgorzata Sowa.....	DB Schenker
Mari-Carmen Sanchez Salas.....	Premier Farnell Ltd

Graduation and Prize Giving Ceremony

For academic years 2023 - 2024

export.org.uk

2023/24 Customs Academy (Level 4) Certificate in Advanced Customs Compliance – Capstone

(Continued)

Marijus Valenta.....	KARILE LTD
Mark Burge.....	Compleat Food Network Ltd
Mark Wells.....	Europa Worldwide Group
Matthew Worth.....	
Mia Muress.....	DFDS Logistics Ltd
Michael Papadopoulos.....	ABP Food Group
Michal Pechcinski.....	GAC UK
Michelina Duke.....	Suzuki GB PLC
Nicola Newton.....	Thermotraffic UK Ltd
Nathan Beck.....	Proton Mail
Neil Hedger.....	Encirc 360
Olivia Wright.....	GAC UK
Paul Chambers.....	Müller
Paul Gough.....	GE Group
Paulo Silva.....	MSC Shipping
Peter Ford.....	Compleat Food Network Ltd
Rebecca Temple.....	L3Harris CSUK LTD
Rebecca Chase.....	Regional Express
Ryan Speed.....	Müller
Santosh Karki.....	
Sarah Penfold.....	Littelfuse UK
Sean Richards.....	Clarke Energy Ltd
Severine Courty.....	Kitagawa Europe Ltd
Sian Scullin.....	AB Vista Europe BV
Stacia Rowbotham.....	Vaillant Group UK Ltd
Stephanie Harding.....	ABP Food Group
Stephen Smith.....	Cardinal Global Logistics
Steve Brown.....	ABP Food Group
Suzanne Bhatt.....	Dorset Chamber of Commerce and Industry
Suzanne Leask.....	
Taras Shevchenko.....	AI Global Logistics Ltd
Taylor Mathews.....	DPD Group
Yvresse Tapiki.....	Global Freight Connections Ltd

**2023/24 Customs Academy (Level 4) Certificate
in Advanced Customs Compliance**

(Continued)

Alex Dunbar.....	Hemisphere Freight Services Ltd
Alexandra Comanici.....	
Amanda Emmerson.....	MAERSK
Annamaria Koncz.....	AirSea Packing
Ayrton Fernandes.....	CEVA Freight (UK) Ltd
Babita Poudel.....	PSA Group
Barbara Koszyk.....	Fresh Clear Customs / Freight
Ben Cross.....	Baker Hughes
Benjamin Cleyndert.....	Bacsoft Ltd
Carley Beevor.....	Cummins UKLC
Chanel Priestley.....	
Charlie Wilson.....	CEVA Freight (UK) Ltd
Charlotte Paterson.....	CEVA Freight (UK) Ltd
Chelsey Wilson.....	DB Schenker
Christina Roberts.....	MAERSK
Christopher Mayhew.....	MAERSK
Darren Jackson.....	SGS
David Huson.....	London City Bond
David Skidmore.....	AVL United Kingdom
Deane Haswell.....	Mafite Consultancy Ltd
Dominika Stefaniak.....	CEVA Freight (UK) Ltd
Donna Howell.....	Advanced Forwarding Ltd
Elaine Asker.....	Woodland Global Ltd
Emma Harrison.....	CEVA Freight (UK) Ltd
Erika Marques.....	
Gabriela Fachim.....	MAERSK
Gary Convey.....	CEVA Freight (UK) Ltd
Grant Henderson.....	CEVA Freight (UK) Ltd
Helen Bird.....	CEVA Freight (UK) Ltd
Henry Authers.....	Good Logistics Group
Inesa Zvirbla.....	Westrock Packaging Solutions
Jacques Smit.....	Fresh Clear Customs / Freight
Joseph Lucy.....	MAERSK
Karina Artun.....	CEVA Freight (UK) Ltd
Kaushal Sansanwal.....	
Kerry Sproston.....	Boughey Distribution
Kristina Kamocsaiova.....	CEVA Freight (UK) Ltd
Kristine Ulme.....	CEVA Freight (UK) Ltd
Laurie Cherrington.....	CEVA Freight (UK) Ltd

Graduation and Prize Giving Ceremony

For academic years 2023 - 2024

export.org.uk

2023/24 Customs Academy (Level 4) Certificate in Advanced Customs Compliance

(Continued)

Lee Canham.....	MAERSK
Lisa Larvin.....	Future Forwarding Co Ltd
Lucia Rotari.....	
Maggie Yang.....	MAERSK
Marcin Skomorucha.....	
Marina Ivanova.....	DAU Draexlmaier Automotive UK Ltd
Marta Amoretti.....	CEVA Freight (UK) Ltd
Marta Weglarz.....	PSA Group
Matthew Lancaster.....	MAERSK
Melissa Seaman.....	CEVA Freight (UK) Ltd
Metra Birzniece.....	Hydraforce Hydraulics Ltd
Michael Duffy.....	MAERSK
Michael Mcgaughey.....	Good Logistics Group
Mihai Alexandru Platon.....	
Milena Pliszczynska.....	
Mohamed Salah.....	MEXL Express Ltd
Monica Curugiu.....	CEVA Freight (UK) Ltd
Nadine McInness.....	
Natalia Newman.....	Transped Ltd
Natalie Craig.....	Farsound Aviation
Niki Malapeau.....	CEVA Freight (UK) Ltd
Olesya Marsh.....	Cosco Shipping / Crystal Logistics UK Co Ltd
Oliver Wright.....	Edge Worldwide Logistics
Oscar Delgado.....	
Oxana Korkunova.....	MAERSK
Pamela Kirby.....	John Lewis
Paula Garcia.....	MAERSK
Pauline Douglass.....	Global Inkjet Systems Ltd
Payge Aitchison.....	
Petrica Mihai Platon.....	Reckitt Benckiser Corporate Services Ltd
Robert Chapman.....	CEVA Freight (UK) Ltd
Rui Valente.....	MAERSK
Ryan Crombie.....	CEVA Freight (UK) Ltd
Sam Thake.....	Good Logistics Group
Sara Goldman.....	Good Logistics Group
Sarah Ryan.....	J O Sims Ltd
Shauna Longshaw.....	MAERSK
Steven Lynch.....	CEVA Freight (UK) Ltd

2023/24 Customs Academy (Level 4) Certificate in Advanced Customs Compliance

(Continued)

Sudha Shyam.....MAERSK
Tatjana Gecmane.....
Tatiana Trindade.....GTS Logistics UK Ltd
Thomas Hopwood.....MAERSK
Zoe Munson.....CEVA Freight (UK) Ltd
Zoe Carr.....J O Sims Ltd
Zsuzsanna Pogany.....CEVA Freight (UK) Ltd

2023/24 Customs Academy (Level 5) Level 5 Certificate International Perspective & Application

Laszlo Sarkadi.....

2023/24 Customs Academy (Level 5) Level 5 Certificate National & Regional Perspective

Ana-Silvia Rusan.....Xylem UK
Neringa Stasiuleviciute.....URBN
Tammy Perry.....Metro Shipping Ltd

2023/24 Customs Academy (Level 5) Diploma in Advanced Customs Compliance

Amy Griffin.....
Carita Farthing.....CEVA Freight (UK) Ltd
Dina Sharova.....GE Group
Dylan Durnien.....AI Global Logistics Ltd
Eddie Jansons.....RS Components Ltd
Gillian Laverty.....Procter and Gamble International Operations SA
Genevra Mereu.....Lobina Transport Services Ltd
Hester Joubert.....Ridgeway Research Ltd
Ia Hellgren.....Cytiva
James Simpson.....Customs Support
Lesley Davidson.....W Knight Watson & Co Ltd

**2023/24 Customs Academy (Level 5)
Diploma in Advanced Customs Compliance**

(Continued)

Maria Cederberg.....	Cytiva
Matt Willingham.....	
Michael Court.....	
Michael Meechan.....	Raymarine UK Ltd
Nicola Fraser.....	Aker Solutions (Enovate Systems Ltd)
Patrick McCleery.....	Cardinal Global Logistics
Paul Clarke.....	
Paul Griffin.....	Baker Hughes
Peter Mitchell.....	Wienerberger Ltd
Peter Jamieson.....	Hotmail
Rafael Oliveira-Goodman.....	
Ramona Maccagno.....	Sedamyl UK Ltd
Robert Mulligan.....	Rhenus Logistics Ltd
Ryan Hill.....	CEVA Freight (UK) Ltd
Sally McGough.....	Group Plus
Salvatore Scelfo.....	Verizon UK Ltd
Scott McDonagh.....	Pernod Ricard Group
Susanna Lobina.....	Lobina Transport Services Ltd
Tammy Mumford.....	Perkins Engines Company Ltd
Taras Shevchenko.....	A1 Global Logistics Ltd
Tony Gill.....	Chartered Institute of Export & International Trade
Zak Graham.....	

2023/24 IOE&IT CERTIFICATES

2023/24 IOE&IT Level 3 Award in International Transport and Documentation

Madeleine Pierantozzi.....Department for Business and Trade
Moe Phyu..... Bestway Wholesale Ltd

2023/24 IOE&IT Level 3 Customs Practitioner Award

Ashleigh Tate.....
Elena Rasool.....
Callum Rea.....
Kelly Donnelly.....
Carly Bustard.....
Piotr Baginski.....
Damian McKinney.....
James Cogan.....
Chris Wylie.....
Metka Hajdic..... Dale Farm Ltd
Marc Magee.....
Ciaran McLaughlin.....
Szymon Kizuk.....
Scott Fowler.....
Jennifer Lee Crockard.....
Stuart Watson.....
Sonya Johnston.....
Valerie Brown.....
Simon Hope..... Sil-Mid Ltd
Robert Shaw..... Rowan International Ltd
Caroline Cosway..... Cranswick Plc
Rhys Thomas..... IQE
Marissa Marjos..... Streamline Shipping Group
Tiarnan Healy..... BIFT
Marie Kearney..... Brose Ltd
Klaudia Dastych..... Yoox Net-A-Porter Group
Kirsty Wilkins..... Univar Solutions
Schuntae White..... Department for Business and Trade
Olivia Guyver..... Department for Business and Trade

**2023/24 IOE&IT Level 3
Customs Practitioner Award**

(Continued)

Mia Sankauskas.....
Joanne Jones.....
Alastair Jones.....
Natascia Ganzerla.....
Snehal Radia.....
Greta Jakubaityte.....
Klaudia Zakrzewska.....
Ashley Gower.....
James Briggs.....
Rebecca Hammersley.....
Lisa Blagg..... Meadow Foods Ltd
Charlene Chalkley.....
Maria Zervou.....
Gemma Dack..... Department for Business and Trade
Selina Favell..... Cuenther Bakeries UK Ltd
Joanne Jameson..... LDH (La Doria) Ltd
Jack Reeson.....
Amanda Ebejer.....
Connor Green..... Adnams Plc
Magdalena Bilska..... Johnson & Johnson Ltd
Anna Ukaegbu.....
Sandra Martinez.....
Giuseppe Quadrelli..... APG Cash Drawer Ltd
Stephanie Cameron..... Department for Business and Trade
Anick Charles..... Department for Business and Trade
Jack Godfrey..... Gardners Ltd
Dominika Graffunder..... Gardners Ltd

**2023/24 IOE&IT Level 3 Certificate in
Excise Practices and Procedures**

Hendrik Barnard	Catherine Vierira Barreto
Donald Brechin.....	Faye Watson.....
Debbie Conroy.....	Peter Yates.....
Alexandria Craig.....	James Zorab.....
Priscila Inglis.....	Roger Bovell.....
Justin Jordan.....	Craig Cripps.....
Mike Kingswood.....	Teresa Denner.....
Karolainy Lanier.....	Tracey Edwards.....
Christine Leggat.....	Alyssa Harris.....
Tim Lister.....	Elizabeth Haw.....
Lauren Lyon.....	Dale Hawson.....
Kalla MacIntosh.....	Matthias Kreuzer.....
Gary Mackie.....	Samantha Low.....
Eilidh Paterson.....	Derek Macindoe.....
Kerry Phillips.....	Chloe March.....
Valerie Proskova.....	Ildiko Mokran.....
Sam Richardson.....	Emily Pettitt.....
Jamie Richardson.....	Robert Ramsay.....
Ecaterina Rotaru.....	Ana Rocha.....
Qasim Shoukat.....	Adam Roscoe.....
Salvatore Sivieri.....	Jenna Thwaites.....
Teri Suckling.....	Clare Tiernan.....
Michael Toal.....	Sarah Young.....

**2023/24 IOE&IT Level 3 Certificate in
International Trade**

Victoria Coker	
Eve Dawson	Collins Aerospace
Rajasowmiya Mahalingam	
Michael Sykes-Blythe.....	IQD Frequency Products Ltd
Chloe Wilson.....	

**2023/24 IOE&IT Level 4 Award in
Finance of International Trade**

Dinesh De Silva Abeyewickreme Waterstones Booksellers Ltd
Ved Yadav Voxman Roberts Ltd

**2023/24 IOE&IT Level 4
Customs Practitioner Award**

Paul Gilchrist
Natalie Hammond Triumph Motorcycles Ltd
Matthew Stott The Co-operative Group
Andrew Graham Innospec
Richard Bentham Leonardo UK Ltd
Caroline Briggs
Liana Coble Bakkavor Group Plc
Peter Thomson MacEwen Falconer & Co Ltd
Natalia Plewa
Justina Sinkeviciute HT Ferry Service, UAB
Ashling McAdam
Tiana Bodington Softcat Plc
Bernadette Smith
Luke Williams Deloitte LLP
Saqib Nazir
Nicola Hadler WDFG UK Ltd
Dorota Sikora-Smulska WDFG UK Ltd
Debra Cope
Vyshakh Kamalakshi Gemini Freight Ltd

**2023/24 IOE&IT Level 4
Diploma in International Trade**

Francisco Montava.....
Amy Cornwall.....
Shannon Connew..... International Flavors & Fragrances Inc
Anne Hilarion.....
Aleksandra Bryzgalska.....
Kayleigh Charlton.....
Rosemarie Wybrant.....
Grace Turner..... Department for Business and Trade
Marie Griffiths..... The Entertainer Ltd
Tony Hill..... Department for Business and Trade
Nathan Hoyle.....
Hannah McCormick.....
Phil Royle.....
Ross Colquhoun.....
Sophie Baldwin.....
Amira Modan.....
Benjamin Quinney.....
Harriet Umpleby..... Department for Business and Trade
Harry Jenkins.....
Jack Whitmore..... Department for Business and Trade
James Harding.....
Jessica Barnbrook.....
Laura Prieto.....
Melanie Johnston-Smalley.....
Oliver Bampton..... Department for Business and Trade
Steven Brett.....
Timothy Hales.....

**2023/24 IOE&IT Level 5
Diploma in International Trade**

Mohammed Hammouda..... Med Export Ltd
Joseph Harrison..... Ethoss Regeneration Ltd
Alissia Deane.....
Sylwia Klos Lansinoh Laboratories UK Ltd

**2023/24 IOE&IT Level 5 in
World Customs Compliance and Regulations**

Brian Brownsey.....
Richard Jones..... Kohler Mira Ltd
Karolina Liskiewicz-Kozłowska..... Delavan Ltd
Dokun Oyekanmi..... Nigeria Customs Services
Andrew Bader..... Cory Brothers Shipping Agency Ltd
Samuel Pusey
Alexander Butterworth..... Deloitte LLP
James Mcchesney Deloitte LLP
Djamel Guenifi..... Montad Ltd t/a Cargo Express
Lynne Owen Oxford Instruments Plc
Joseph Goldsworthy Business West Ltd
Katarzyna Ziolkowska-Smith..... Voestalpine High Performance Metals UK Ltd
Gemma Greenwood Freudenberg Ltd
Anthony Franey Royal Mail Group Ltd
Dominic O’Riordan Babcock Aerospace Ltd
Conor Davies..... Moog Aircraft Group Co Ltd

**2023/24 Foundation Degree in
International Trade**

Courtney Perry.....
Jonathan Birch..... MAHLE Powertrain Ltd
Samuel Wheeler LKAB Minerals Ltd

2023/24 IOE&IT TOP MARK IN MODULES

2023/24 IOE&IT Level 3 Certificate in International Trade Prizes

The Top Mark in Module prize for Fundamentals of International Business in 2023/2024 is awarded to **Caroline Conway**

The Top Mark in Module prize for Introduction to International Trade Management in 2023/2024 is awarded to **Viki Smith**

The Top Mark in Module prize for International Transport and Documentation in 2023/2024 is awarded to **Chloe Wilson**

The Top Mark in Module prize for The Global Marketplace in 2023/2024 is awarded to **Jessica Tucker**

2023/24 IOE&IT Level 4 Diploma in International Trade Prizes

The Top Mark in Module prize for Module The Business Environment in 2023/2024 is awarded to **Mark Hughes**

The Top Mark in Module prize for Finance of International Trade in 2023/2024 is awarded to **Nathan Hoyle**

The Top Mark in Module prize for International Marketing in 2023/2024 is awarded to **Jack McGinnes**

The Mike Josypenko prize for Top Mark in Module International Physical Distribution in 2023/24 is awarded to **Benjamin Quinney**

2023/24 IOE&IT Level 5 Diploma in International Trade Prizes

The Top Mark in Module prize for International Logistics and Purchasing in 2023/2024 is awarded to **Rebecca Crawshaw**

The Top Mark in Module prize for International Marketing Strategy in 2023/2024 is awarded to **Rebecca Crawshaw**

The Top Mark in Module prize for Management of International Trade in 2023/2024 is awarded to **Alissia Deane**

The Mike Strawson prize for Top Mark in Module Practical Global Trading in 2023/24 is awarded to **Samuel Wheeler**

2023/24 IOE&IT Level 5 in World Customs Compliance and Regulations Prizes

The prize for Top Mark in Module 1 World Customs Compliance in 2023/2024 is awarded to **Debora Abadi Gonzalez**

The prize for Top Mark in Module 2 EU Customs Compliance in 2023/2024 is awarded to **Daniel Barrowclough**

The prize for Top Mark in Module 3 UK Customs Compliance in 2023/2024 is awarded to **Gary Surtees**

The prize for Top Mark in Module 4 Project in 2023/2024 is awarded to **James McChesney**

2023/24 BEST OVERALL QUALIFICATION

Level 3 Certificate in International Trade

The prize for Best Overall Mark Level 3 Certificate in International Trade in 2023/2024 is awarded to **Chloe Wilson**

Level 4 Diploma in International Trade

The prize for Best Overall Mark Level 4 Diploma in International Trade in 2023/2024 is awarded to **Benjamin Quinney**

Level 5 Diploma in International Trade

The Worshipful Company of World Traders Silver Salver Award for Best Overall Qualification in the Level 5 Diploma in International Trade **Sylwia Klos**

Level 5 Diploma in World Customs Compliance and Regulations

The prize for Best Overall Mark Level 5 Diploma in World Customs Compliance and Regulations in 2023/2024 is awarded to **Anthony Franey**

Foundation Degree in International Trade (FdSc)

University of Plymouth prize awarded to **Samuel Wheeler**

FELLOWSHIP OF THE INSTITUTE OF EXPORT & INTERNATIONAL TRADE

Stephen Townsley - Fidelitas International Training

Stephen Townsley - Fidelitas International Training

Steve has been working in international trade for over half a century, beginning as a trainee in the export department of a major manufacturer in Coventry in 1973, before progressing into management roles in multiple export and freight forwarding firms in the Midlands, London and Southampton.

Since the early nineties, Steve has been self-employed as a trainer in international trade procedures, running his own company, Fidelitas International Training. He has mainly worked with chambers of commerce and government agencies in the UK. He has worked with manufacturers, importers, exporters and freight forwarders throughout both the UK and EU.

Steve is an expert in the design, development and delivery of formal education programmes, including university-based foundation degrees. He has worked on various practical qualifications, including the International Trade and Services NVQ, the International Trade Operations and Procedures qualification and the Excellence Academy Certificate in International Trade, and he has also designed bespoke in-house programmes for a wide range of major companies.

A long-time member of the Chartered Institute of Export & International Trade, Steve has previously served as a secretary and chairman for our branches in Coventry and the south Midlands, and he has also been a member of the National Education Council.

He is currently based in southwest Germany and has conducted the majority of his work with British companies digitally, particularly since the pandemic.



THE MIKE JOSYPENKO AWARD

We were deeply saddened that Mike Josypenko MCIEx, our much-loved Senior Director of Special Projects, passed away in October 2018.

Mike had been with the Chartered Institute of Export & International Trade since 2014. He was, however, associated with international trade for a great deal longer, touching many people's lives and helping numerous would-be exporters.

His can-do attitude and easy-to-understand approach to learning brought him friends and admirers from around the globe – not least because his knowledge of world trade was second to none.

Mike's contribution to the Chartered Institute and to global trade will be remembered for a long time, and, at a more personal level, he will also be remembered fondly as a wonderful friend and colleague.

In Mike's memory, we are delighted to have established the Mike Josypenko Award, which is held in perpetuity and awarded each year to the student achieving the highest mark in the International Physical Distribution module of the Level 4 Diploma in International Trade. This was one of the modules for which Mike tutored students.



JOHN ROBINSON TRIBUTE

John Robinson MBA MSc DipM FCIEEx (Grad) – 1942-2024

We were deeply saddened to hear that John Robinson FCIEEx passed away earlier this year. Born in Long Eaton near Nottingham on 6 June 1942, John was a widely admired academic and expert in international trade. He served as the Chartered Institute's academic chair for over a decade, starting in 2007.

Military background

Before entering trade and academia, he began his career in the military. He graduated with a commission as a flying officer in the RAF in 1964 and served in a variety of overseas postings – including Cyprus and Germany.

He rose to the rank of squadron leader before retiring from the RAF in 1983, aged 41. He then worked in a desk role at NATO's European headquarters.

Academic career

Following his stint at NATO, John went into academia, completing an MSc in environmental pollution control and an MBA at De Montford University in Leicester between 1986 and 1990. It was around this time that he completed his first professional course with the then-named Institute of Export, beginning his long relationship with the charity.

Having gained extensive knowledge in international trade, he began lecturing, tutoring and consulting businesses. This included working with the East Midlands Chamber of Commerce, the UK Space Agency, the Institute of Export and through his own company, Full Circle Environmental Management Ltd. He also lectured at New College, Nottingham (now Nottingham College) on international marketing and business ethics.

He educated businesses about international trade until very close to his death and was an accredited export trainer with the British Chamber of Commerce.

John's contribution to the Institute

John became a graduate member of the Institute after completing his professional courses in the early 1990s. He went on to become involved in the charity's educational committees, while also working for the Institute as a trainer and exam moderator. He became chair of the Professional Qualifications and Examination Board (PQEB) in 2007.

John continued to serve as chair of the PQEB's successor – the Academic Board – from 2014 to 2019. He was extensively involved in the design and delivery of several of the Institute's courses, with his contributions seeing him become a fellow in 2011. John received a Lifetime Achievement Award from the Institute in 2018.

Fondly remembered

He is fondly remembered by colleagues for his vast knowledge and wisdom around international trade. He died on 17 January 2024, aged 81, and is survived by his wife Monica, whom he married in 1965, their two children Giles and Sarah, and by four grandchildren.

John as remembered by those that worked with him

"When I first joined the Academic Board, John was extremely welcoming and helpful, and I was impressed by his extensive knowledge of all things international."

Dr Sharon Loane, senior lecturer at Ulster University's Business School and chief examiner at the Chartered Institute

"John became a very dear close friend... I first met him in 1997 when I started studying at night school in Nottingham. He was a happy man who made studying an absolute pleasure. Even as a trainer he would deliver his courses with enthusiasm and have many anecdotes about his time in the air force."

"He was a worldly man with a wealth of knowledge of many things that he could share and help to put study into perspective."

Sue Wright, managing director of Exporter Services Ltd.

"I was fortunate enough to have had the pleasure of working with John. What impressed me most was John's knowledge across a range of different areas of international trade, from export marketing to operational aspects such as logistics and Incoterms."

"I am very grateful to John for sharing that wisdom."

Kevin Shakespeare FCIEx, advisory services director at the Chartered Institute

"He was always very presentable and very professional – you would never see him without a shirt and tie and suit on – and he was incredibly supportive of the Chamber, and rarely missed any of its events."

"He was an important player in the organisation and contributed a heck of a lot to everything he was involved in."

Kevin Harris, chair of the East Midlands Chamber of Commerce

PRIZE WINNER BIOGRAPHIES

Caroline Conway - Prize Winner - L3FIB (Top Mark in module)

Fujitsu

Introduction to your current job role and a background of the company you work for -

I am currently working on Trader Support Services (TSS) with a specific focus on the Windsor Framework agreement; TSS enables businesses to complete goods declarations online. Fujitsu are a Japanese company and are the world's 8th largest IT Services provider. Fujitsu offer a broad range of products, services and solutions, and have approximately 130,000 employees supporting customers in 180 countries, with 7000 employees in the UK.

The reason why you have chosen this qualification -

I chose to do my IoE qualification as it aligned closely with the work I am doing, and I felt I would gain invaluable knowledge that would assist me in my role.

What are you/your company hoping to achieve by undertaking the qualification? -

I am hoping that completing the qualification will give me a much broader understanding of global trading and the pitfalls that can happen along the way.

The outcome of undertaking the qualification -

By undertaking this qualification I am learning about aspects of international trade that I wasn't previously aware of and it has taught me about the challenges that both large and small businesses face, such as managing their cashflow or dealing with multiple currencies.

A testimonial that helps showcase your achievements and inspire future students -

I have learned a lot about trade bodies and regulations, as well as the importance of Incoterms. The roles of banks and freight forwarders and the complexities of shipping are all aspects that I now have a whole new understanding of which I can use in my role within Fujitsu.

PRIZE WINNER BIOGRAPHIES

(Continued)

Chloe Wilson - Prize Winner - L3CIT (Best Overall Qualification) and L3ITD (Top Mark in module)

Forum Energy Technologies

Introduction to your current job role and a background of the company you work for -

Forum Energy Technologies is a global company, serving the oil, natural gas, industrial, and renewable energy industries with its specialties in the design and manufacture of submarines.

I first started this job 3 years ago, I had no experience and came from a medical background so this job was a whole new challenge but I was excited and open to the opportunity.

The reason why you have chosen this qualification -

Very quickly being exposed to the challenging world of international trade, I realised I had a lot to learn, but the institute of export came to the rescue with the introductory course that covered all aspects of my expected job role with further insights and additional information and understanding to help in the more challenging shipments we face.

I jumped straight into the course whilst working full time as a logistics administrator with the hope of understanding, learning and evaluating why we do the things we do, how to do them correctly and efficiently whilst navigating the multiple hurdles that can arise along the way when shipping internationally.

I could complete the course in my spare time from my own home but still have access to a vast range of support from the tutors and course materials.

The outcome of undertaking the qualification -

Since completing the course, I have received a promotion to logistics coordinator and feel confident continuing my career with many thanks to the institute of export.

After a well-deserved break I'm looking forward to progressing through the courses the institute has to offer and opening the door to further opportunities and career growth.

PRIZE WINNER BIOGRAPHIES

(Continued)

Jessica Tucker - Prize Winner - L3TGM (Top mark in module)

Oxford Technical Solutions Ltd

Introduction to your current job role and a background of the company you work for -

My name is Jessica Tucker and I am a Senior Export Coordinator at Oxford Technical Solutions Ltd. We manufacture products which provide position, roll, pitch, heading and other measurements of vehicles on land, sea and in the air. This enables our customers to carry out in-depth safety tests and validation for their vehicles. Our solutions are also used in the survey and mapping industry. My role within the Export department is to ship product and ensure we are compliant in terms of licencing and declarations.

The reason why you have chosen this qualification -

I felt the Certificate in International Trade qualification would be good for me as I wanted to obtain more knowledge within the International Trade industry.

What are you/your company hoping to achieve by undertaking the qualification? -

Following completion of course, I have found various ways in which we can improve the way we work. Alongside my colleague, we have implemented numerous changes which has been of great benefit to our Export department.

A testimonial that helps showcase your achievements and inspire future students -

I would recommend the qualification to anyone looking to develop and deepen their understanding of International Trade.

PRIZE WINNER BIOGRAPHIES

(Continued)

Viki Smith - Prize Winner - L3IITM (Top Mark in module)

Mediterranean Shipping Company (UK) Limited

Introduction to your current job role and a background of the company you work for -

My current job role as Export customer service coordinator on the Export documentation Customer Care team. As a team we are responsible for the amendments to manifest/bill of lading and for various queries from customers and overseas agents. MSC was founded in 1970 and had grown considerably over the years. The core business is container shipping and is the largest container shipping company by fleet size and cargo capacity.

The reason why you have chosen this qualification -

I have chosen this qualification as after many years of working in Exports this sounded like the perfect course to start back with my studies with a good overview of all parts of exports and international trade.

What are you/your company hoping to achieve by undertaking the qualification? -

I am hoping to achieve a good understanding of the business as a whole to assist in my current role to understand all steps of the exporting journey. This will help me to assist our customer and agents with a greater understanding.

The outcome of undertaking the qualification -

So far this has helped me to gain confidence in studying again and in the end give me a clearer understanding of the complex nature of international trading.

A testimonial that helps showcase your achievements and inspire future students -

I was unsure about returning to studying after over 20 years, the tutors and course material have made this the right choice for me. I have achieved a distinction in both assignments so far and looking forward to attending the Chartered Institute of Export & International Trade's Graduation & Prize Giving Ceremony to receive my award for the : Top Mark in Introduction to International Trade Management module.

PRIZE WINNER BIOGRAPHIES

(Continued)

Benjamin Quinney - Prize Winner - L4DIT (Best Overall Qualification) and L4IPD (Top Mark in module)

Department of Business and Trade

Introduction to your current job role and a background of the company you work for -

I am currently working at the British Consulate General in Melbourne as the Department for Business and Trade's Consul Trade & Investment. The role of UK Government overseas is to support British businesses in accessing international markets and promote the UK as an investment destination to global businesses. As Consul Trade & Investment, Melbourne, I provide British businesses with advice on Australian market entry, support existing British businesses in market, and highlight UK investment opportunities.

The reason why you have chosen this qualification -

The qualification provides an important grounding in the considerations faced by British businesses looking to expand internationally, spanning economic, legal, operational, and logistical concerns. Developing my understanding of these factors has been important to enable as effective support of internationally ambitious British businesses as possible.

The outcome of undertaking the qualification -

The qualification has provided a deeper understanding of the sheer breadth and scale of processes and decisions facing businesses when trading internationally. This has highlighted the importance of supporting businesses in these processes where possible and simplifying these processes where practicable.

A testimonial that helps showcase your achievements and inspire future students -

The International Physical Distribution model outlines how businesses move their product from A to B. Since arriving in Australia, this module has provided useful insight to inform advice on Australia's biosecurity import regulations, supporting businesses to make the most cost and time effective export decisions.

PRIZE WINNER BIOGRAPHIES

(Continued)

Jack McGinnes - Prize Winner - L4IM (Top Mark in module)

Nexus Cargo Handling Ltd

Introduction to your current job role and a background of the company you work for -

I'm an Export Operations Agent, working with forwarders and traders in various markets the world over with a focus on West Africa. Our work facilitates the trade of UK businesses exporting into some of the most vibrant markets available, providing me with the opportunity to build a diverse and incredibly skilled network of professionals.

The reason why you have chosen this qualification -

The freight forwarding industry is much more complex than it is given credit for, and I have always sought a deeper understanding of the forces at work.

What are you/your company hoping to achieve by undertaking the qualification? -

My aim is to equip myself with the knowledge and the critical thinking skills to elevate my practices to an authentic, professional standard.

The outcome of undertaking the qualification -

This course has provided me with an understanding of the forces which necessitate my industry. This understanding is conferred through my work by adding qualitative knowledge to my services and enhancing my understanding of client requirements.

A testimonial that helps showcase your achievements and inspire future students -

I really didn't think that I was capable of this achievement, as this was my first experience of higher education and I had no idea what to expect - the Institute provided me with the opportunity to realise my potential and I owe that to the exceptional educators, who helped me to find my academic voice.

PRIZE WINNER BIOGRAPHIES

(Continued)

Mark Hughes - Prize Winner - L4TBE (Top Mark in module)

Department for Business and Trade

Introduction to your current job role and a background of the company you work for -

Department for Business and Trade is the department for economic growth. We support businesses to invest, grow and export, creating jobs and opportunities across the country.

Currently, I head up the Export Digital Enquiry Service as part of the government's Export Support

Service. My team provides frontline support to any UK business with an export related query.

The reason why you have chosen this qualification -

I have chosen this qualification to enhance and test my understanding of the exporting process. As Civil Servants, it is imperative we put ourselves in the shoes of our citizens and businesses to ensure robust policy making and excellent service delivery.

The outcome of undertaking the qualification -

By completing the Level 4 Diploma in International Trade, I hope to continue working with exporters with a greater understanding of the nuanced experiences each business will have in selling their products or services.

PRIZE WINNER BIOGRAPHIES

(Continued)

Nathan Hoyle - Prize Winner - L4FIT (Top Mark in module)

DB Schenker

Introduction to your current job role and a background of the company you work for -

DB Schenker are a global freight forwarding company with a worldwide air freight network. In my current role, I arrange the majority of the air freight exports out of our Bristol branch from start to finish.

The reason why you have chosen this qualification -

I chose to study the Level 4 Diploma in International Trade to deepen my understanding of the issues faced by our export customers, allowing me to better serve their needs. The International Physical Distribution unit was especially helpful for this.

What are you/your company hoping to achieve by undertaking the qualification? -

In undertaking the qualification, I hoped to achieve a professional qualification from a respected body in the industry with a view to further my career in the future.

The outcome of undertaking the qualification -

I was able to achieve a distinction overall and have gained valuable knowledge of the most important areas of international trade. Through membership of the IOE&IT, I also have access to a vast amount of online learning resources.

A testimonial that helps showcase your achievements and inspire future students -

Having achieved 2 qualifications from the IOE&IT and 1 from the UKCA, I can say that they have all helped me in understanding the export process in detail for my day-to-day role and in demonstrating to my employer that I am committed to my own professional development. I would absolutely recommend this qualification to anyone working in the freight industry looking to expand their knowledge.

PRIZE WINNER BIOGRAPHIES

(Continued)

Alissia Deane - Prize Winner - L5MIT (Top Mark in module)

UK Export Finance

Introduction to your current job role and a background of the company you work for -

As an Export Finance Manager, I am a regional representative of UK Export Finance and a valuable point of contact for new and experienced exporters, as well as key stakeholders. I help businesses to navigate the challenges that they may encounter when exploring finance options to support their international growth strategy.

The reason why you have chosen this qualification -

UK Export Finance, is the world's first export credit agency, established in 1919. At UKEF we work with Department for Business and Trade, His Majesty's Treasury, over 70 private lenders and credit insurers.

What are you/your company hoping to achieve by undertaking the qualification? -

I have a strong passion for the industry of international trade and wanted to enhance my knowledge and skills in this area. Achieving a Distinction in this qualification has allowed me to deepen my understanding of international trade practices and procedures and an insight into global market policies.

The outcome of undertaking the qualification -

As an outcome of undertaking this qualification I can continue making a significant contribution to export growth in the UK and support businesses to achieve their full potential while making a global impact.

A testimonial that helps showcase your achievements and inspire future students-

As a proud graduate of the Chartered Institute of Export & International Trade I am delighted to share my achievements, hoping to inspire future students to pursue their dreams in international trade. The comprehensive curriculum within this diploma equipped me with the in-depth knowledge and skills in global commerce which will be invaluable to me as I progress in my career. The modules on export documentation and international marketing were particularly impactful, providing me with a solid foundation in the intricacies of export management.

PRIZE WINNER BIOGRAPHIES

(Continued)

Anthony Franey - Prize Winner - L5DWCCR (Top Mark in module)

Royal Mail Group

Introduction to your current job role and a background of the company you work for -

I'm currently the Import Lead for Royal Mail Group, having previously been in the export lead role. Royal Mail Group is the UK's postal carrier, covering both Royal Mail and its parcel contingent of ParcelForce Worldwide. Both areas of the business are engaging in commercial clearance processes; both for export and import in cooperation with a range of international partners both in the EU and across the globe.

The reason why you have chosen this qualification -

Prior to taking my role within Royal Mail Group's Customs Clearance Bureau, the majority of my experience was gained working with international partners to resolve 'Rest Of World' clearance problems around the globe - though this was on an ad-hoc basis - learning by experience.

The ad-hoc nature of this meant my knowledge varied significantly; with good knowledge in some areas, but significant gaps in others. This course provided me with the opportunity to both strengthen my existing knowledge, and address those gaps.

What are you/your company hoping to achieve by undertaking the qualification? -

To be able to advise and support the business in its current and future commercial customs endeavours with increased confidence; supporting the existing culture of constant improvements to efficiency and quality of our service offerings to customers.

The outcome of undertaking the qualification -

On a personal level, the addition of a formal qualification from the now Chartered IOE&IT is a tremendous addition to my CV and potential to further my career. From the perspective of the business aside from the direct benefit of increased confidence, I am now able to pass on the knowledge I have gained to internal teams - furthering their understanding to facilitate both operational efficiency and high levels of compliance.

A testimonial that helps showcase your achievements and inspire future students -

Throughout my course I have found it to be very flexible and supportive. Seminars are scheduled well ahead of time and recorded so they can be watched back later - extremely helpful given my need to fit the qualification around my existing full time role. Communication from tutors has been excellent, including one-to-one sessions for queries both directly on the course content and to ask advice on how to tackle real-world problem scenarios. This really allowed me to develop my knowledge and approach to customs related challenges both broadly across the subject, and in areas specifically relevant to my current job role and areas of interest - something which the final project for the course really promotes, producing a project report for a customs problem or challenge within your own business or place of work. All said and done, the experience, knowledge and accompanying qualification I've gained from this course has laid a solid foundation for a bright career in Commercial Customs & Compliance; something I very much look forward to.

PRIZE WINNER BIOGRAPHIES

(Continued)

Gary Surtees - Graduation 2024 Prize Winner – L5DWCCR3-UK (top mark in module)

HM Revenue and Customs

Introduction to your current job role and a background of the company you work for

I am a Customs and International Trade Tax Specialist.

“HMRC are the UK’s tax, payments and customs authority, and we have a vital purpose: we collect the money that pays for the UK’s public services and help families and individuals with targeted financial support. We do this by being impartial and increasingly effective and efficient in our administration. We help the honest majority to get their tax right and make it hard for the dishonest minority to cheat the system.”

The reason why you have chosen this qualification

I undertook this qualification to broaden my understanding of customs rules and policy beyond that of a national customs authority. I wanted to further my knowledge on the interrelationship between customs policy and conventions, international organisations, and their impact on businesses in how they plan and navigate in a global economy.

What are you/your company hoping to achieve by undertaking the qualification

I hope that by completing this qualification I will develop my understanding of Customs beyond the UK tax authority, understanding the challenges, motivations, and goals of the businesses I work with whilst they navigate the challenges of international trade

As a business, this qualification will help to develop a professional customs specialist team and ultimately develop a world leading customs authority

The outcome of undertaking the qualification

I am still completing the qualification, but I am keen to continue my learning, and I am enjoying the challenges that it brings.

PRIZE WINNER BIOGRAPHIES

(Continued)

James McChesney - Prize Winner - L5DWCCR4 (Top Mark in module)

Deloitte UK LLP

Introduction to your current job role and a background of the company you work for -

Consultant (Manager), Global Trade. Managing and supporting the delivery of advice pertaining to customs operation optimisation and compliance.

Deloitte is a professional services firm helping organisations navigate a range of complex business environments. Our Global Trade team help organisations establish international trade strategies designed to optimise supply chains and navigate global trade regulatory requirements, all while leveraging innovative technology solutions.

The reason why you have chosen this qualification -

I completed this qualification in line with Deloitte's Global Trade exam pathway. The Chartered Institute of Export and International Trade is trusted by governments and professional bodies across the globe due to the breadth of expertise available and unparalleled insight the institute can offer, ultimately supporting best-in-class development for its students.

What are you/your company hoping to achieve by undertaking the qualification? -

From the outset, the hope was that the qualification would provide a unique view into the world of customs and global trade, leveraging the expertise of its tutors and members to upskill my technical and wider industry knowledge.

The outcome of undertaking the qualification -

The qualification has supported my growth and development in global trade, enhancing my understanding of technical topics but also the role that trade takes in wider supply chains and the economy. This has helped me grow into a trusted and well-rounded advisor, helping businesses facilitate trade while supporting optimisation and compliance.

A testimonial that helps showcase your achievements and inspire future students -

The institute fostered my development and supported my growth as a global trade professional. The courses were stimulating, informative and the tutors were insightful. I would recommend this course to anyone who is pursuing a career in global trade or simply looking to broaden their knowledge in the area.

PRIZE WINNER BIOGRAPHIES

(Continued)

Rebecca Crawshaw - Prize Winner - L5ILAP and L5IMS (Top Mark in module) OptaSense Limited

Introduction to your current job role and a background of the company you work for -

I currently work as Trade Compliance Manager for OptaSense Limited, an SME developing fiber optic Distributed Acoustic Sensing solutions to provide real-time intelligence to detect, locate, classify and remove threats across various platforms from pipelines to highways and railways.

The reason why you have chosen this qualification -

Having previously completed the Level 3 and 4 qualifications with the Institute, Level 5 was the next stage allowing me to examine the broader managerial aspects of international trade and apply more practically learnings from previous modules.

What are you/your company hoping to achieve by undertaking the qualification? -

Studying with the Institute, trusted globally by governments, businesses and trade professionals, allows me to develop in-depth trade knowledge and skills I can use to grow the business more compliantly and effectively.

The outcome of undertaking the qualification -

In undertaking this qualification professionally I hope to enhance my future career opportunities by developing skills in an increasingly specialised field. Personally, the expansion in knowledge and cultural competence will give me a broader outlook on business operations and global trends, increasing my confidence and enabling me to navigate complex regulatory environments more easily.

A testimonial that helps showcase your achievements and inspire future students -

A qualification in International Trade can offer numerous professional benefits, future job opportunities and a robust support network for example, and can foster personal growth. Before embarking on this path I was working in a domestic supply chain role with limited exposure to international markets. Today, as Trade Compliance Manager for OptaSense Limited I oversee cross-border transactions, manage complex logistics, and ensure compliance with international trade regulations. The knowledge and skills I obtained from the qualifications I have achieved were instrumental in my career development. For future students, I can attest that the investment is deeply rewarding, transforming not only your professional trajectory but also your personal outlook on the world.

PRIZE WINNER BIOGRAPHIES

(Continued)

Sylwia Klos - Prize Winner - L5DIT (Top Mark in module)

Nowicka, Newson Gale

Introduction to your current job role and a background of the company you work for -

I work as Regional Sales Engineer in Newson Gale. I have recently graduated with an award for Best Overall Qualification for Level 5 Diploma in International Trade.

The reason why you have chosen this qualification -

Willing to extend my knowledge across international trade aspects and enhance future career, I was looking for solution allowing me to carry on full-time job.

Distance, on-line learning offered by IOEIT turned out to be a great solution for someone like me. Flexibility and fact that I didn't have to physically attend classes, gave me opportunity to learn any time and wherever I am.

The outcome of undertaking the qualification -

Obtaining this qualification helped me progress with my career and getting my 'dream job', as well as keep up with trends and understand dynamic reality of international trade.

A testimonial that helps showcase your achievements and inspire future students -

I would recommend the course to everyone who would like to enhance their qualifications but struggle with finding regular, dedicated time for it.



The advancement of education and young people in export and international trade within the ages of 16-25 years in the UK by the provision of financial grants which support education initiatives at schools, colleges and universities.



X (Twitter) - @IOEFoundation
LinkedIn - IOE Foundation
info@IOEFoundation.uk



CHARTERED
INSTITUTE
OF EXPORT &
INTERNATIONAL
TRADE

**WE EMPOWER ORGANISATIONS
AND EQUIP INDIVIDUALS WITH THE
EXPERTISE TO TRADE EFFECTIVELY,
SUSTAINABLY AND COMPETITIVELY.**

**SUPPORTING INTERNATIONAL
TRADE FOR MORE THAN 89 YEARS**

Find out how we can benefit you and your organisation by visiting:
export.org.uk/membership

Phone: 01733 404400

Web: export.org.uk

E-mail: clientservices@export.org.uk

Chartered Institute of Export & International Trade

Head office: Export House, Minerva Business Park, Lynch Wood, Peterborough PE2 6FT

London office: Suite 101A, 3 Whitehall Court, London SW1A 2EL